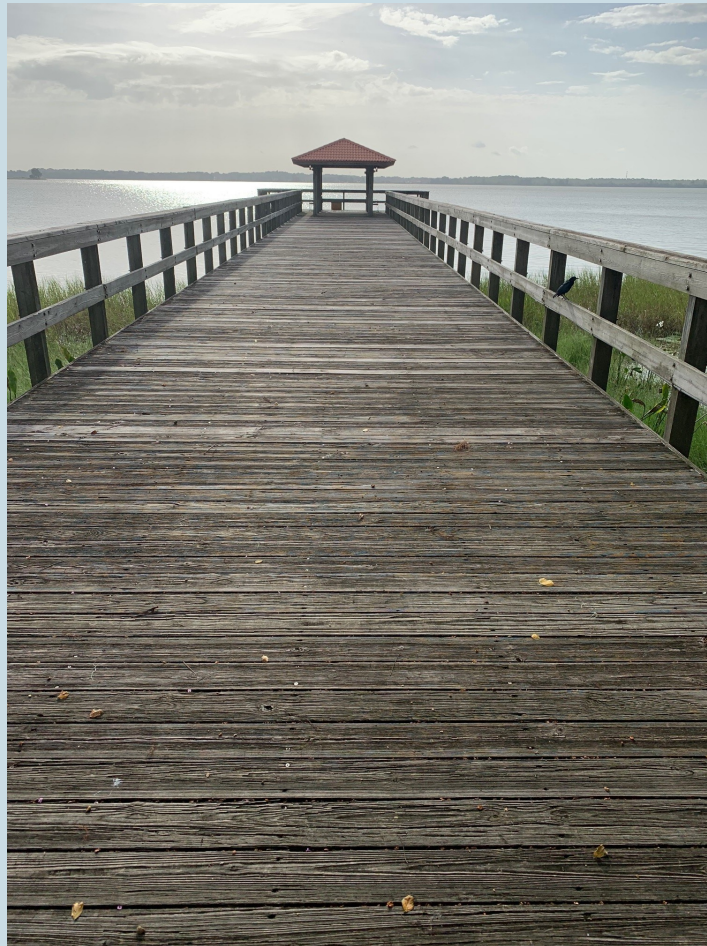


# Proposal

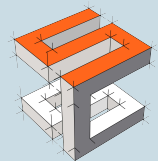
**RFP-2021-007**  
**Town of Howey-In-The-Hills**  
**Howey Pier Project**

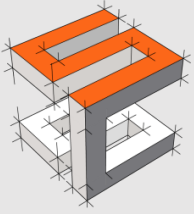


**September 14, 2021**

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SIGNATURE CONSTRUCTION, INC.





## **Table of Contents**

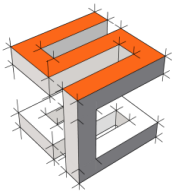
### **1. Company Information & Proposal**

### **2. Letter of Transmittal**

### **3. DBPR Construction License**

### **4. Letters of Recommendation**

- a) **Town of Astatula: Community Center Project and Chlorination Building, etc.**
- b) **Citizens First Bank: Various Branches**
- c) **Romac: Material Vendor**
- d) **Southway Electric Company: Subcontractor/Vendor**



**SIGNATURE**  
**CONSTRUCTION INC.**  
COMMERCIAL AND RESIDENTIAL

September 14, 2021

Town of Howey-In-The-Hills  
101 N. Palm Ave  
Howey-In-The-Hills, FL. 34737

**Project: RFP 2021-007, Town of Howey-In-The-Hills, Howey Pier Project**

**Company Information:**

Signature Construction, Inc. is a solely owned local contractor located in Fruitland Park, FL who has been in business for nearly 40 years. We specialize in custom commercial and residential construction throughout Lake, Sumter, and Marion Counties. Signature Construction, Inc. has constructed buildings ranging from 25,000 SF (Salvation Army Leesburg Campus) to a recently constructed 30 SF Pump House for your neighbor, the Town of Astatula.

Signature Construction, Inc. operates as a State of Florida Licensed Contractor: CBC 031998

Signature Construction, Inc. has a vast array of past client testimonials and letters of recommendation available on our website for viewing [www.signaturebuild.net](http://www.signaturebuild.net). We have also included several recommendation letters in this proposal.

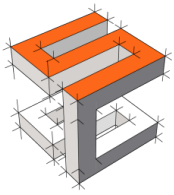
Signature operates on its own capital and maintains a bonding capacity of \$10,000,000.00.

**Signature Construction's POC for this project:**

Jeremy L. Myers  
Project Manager  
Email: [jeremy@signaturebuild.net](mailto:jeremy@signaturebuild.net)  
Cell: 352-409-0904

**Proposal:**

Signature Construction, Inc. is pleased to submit our proposal to replace the deck boards and handrails on the Town-of-Howie-in-the-Hill's fishing pier. This budget proposal was prepared according to an onsite visit on 09/01/2021 by Signature's Project Manager Jeremy Myers and the instructions/scope of work outlined in **RFP 2021-007 Town of Howey-In-The-Hills, Howey Pier Project document**. If awarded, Signature Construction, Inc. is fully capable of completing the scope of work included in this proposal and does not foresee any conflicts of interest in doing business with the Town of Howie-in-The-Hills.



**Our proposal is to construct as follows:**

**General Requirements:**

- Building Permit
- Final Cleanup
- Dumpsters
- Supervision

**Demolition:**

- Removal and Disposal of existing deck boards and handrails to include all associated fasteners and railings.

**Labor:**

- Provide skilled workforce to install new decking, railings, and horizontal boards over entire surface of the pier as per: RFP 2021-007 Towne of Howey-In-The-Hills, Howey Pier Project document.

**Materials to be used:**

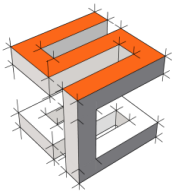
- Main dock span (144ft x 14ft) of 2 x 6 x 14 #1 Pressure Treated Marine Grade Lumber
- Wings on dock (28 ft x 12ft) of 2 x 6 x 12 #1 Pressure Treated Marine Grade Lumber
- Horizontal mid rail boards 708LF of 2 x 6 x 16 #1 Pressure Treated Marine Grade Lumber to be cut at 45 degree angles where spliced. (One below handrail and one at midway as currently constructed)
- Handrail (Top rail) to be 2 x 6 x 16 Pressure Treated Marine Grade Lumber with smooth edges on top.

**Thermal and Moisture Protection:**

- Supply and install marine wood sealant as per RFP 2021-007 Towne of Howey-In-The-Hills, Howey Pier Project document. (Substantial time will need to pass to allow new green lumber to adequately dry out before applying)

**Fasteners:**

- All fasteners to be #304 stainless steel as per in RFP 2021-007 Towne of Howey-In-The-Hills, Howey Pier Project document.



**SIGNATURE**  
**CONSTRUCTION INC.**  
COMMERCIAL AND RESIDENTIAL

We have estimated the time of completion to approximately 4 weeks (not including time for permitting, *if required by the town*). The total time of completion is subject to change if client delays the notice to proceed.

We highly recommend allowing the new lumber to dry for a substantial period before applying the sealant to prevent internal rot. Cost for sealant is \$2,500.00 which is included in proposal budget and is to be disbursed after sealant is applied.

Additionally, we propose noting in the contract if we are awarded the project the Contractor be paid for the replacement of boards (labor and material) once completed.

The total budget for all the items above is:

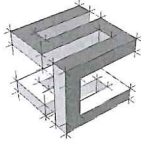
**Fifty-Five Thousand, Sixty-Nine Dollars**  
**(\$ 55,069.00)**

**Alternate #1:** Re-use current stainless-steel bolts, nuts, and washers on handrail savings of: (\$500.00) The current hardware is in good working condition and in our opinion can be re-used for a project savings.

I look forward to discussing in detail this project with you in the future.

Respectfully Submitted,

Jeffery L. Myers, President  
Signature Construction, Inc.



**SIGNATURE**  
**CONSTRUCTION INC.**  
 COMMERCIAL AND RESIDENTIAL

**LETTER OF TRANSMITTAL**

2408 U.S. Hwy. 441/27 N. (352)787-8168 Ph.  
 Fruitland Park, FL 34731 (352)326-8141 Fax  
 www.signaturebuild.net

|       |              |
|-------|--------------|
| DATE: |              |
| ATTN: | John Brock   |
| JOB:  | Pier Project |

TO:

|                                  |
|----------------------------------|
| John Brock                       |
| P. O. Box 128 Howie-In-The-Hills |
| FL, 34737                        |

**WE ARE SENDING YOU:**

- Attached  Under Separate cover via: \_\_\_\_\_

**The following items:**

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Shop Drawings | <input type="checkbox"/> Subcontract    | <input type="checkbox"/> Specifications                    |
| <input type="checkbox"/> Plans         | <input type="checkbox"/> Purchase Order | <input type="checkbox"/> Copy of Letter                    |
| <input type="checkbox"/> Submittals    | <input type="checkbox"/> Change Order   | <input checked="" type="checkbox"/> Other: <u>Proposal</u> |

| COPIES | DATE | NUMBER | DESCRIPTION  |
|--------|------|--------|--------------|
| 2      |      |        | Hard copies  |
| 1      |      |        | Digital Copy |
|        |      |        |              |
|        |      |        |              |
|        |      |        |              |

**THESE ARE TRANSMITTED as checked below:**

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> For Approval                      | <input type="checkbox"/> Approved as Noted         | <input type="checkbox"/> Return ___ Corrected Prints              |
| <input type="checkbox"/> For Your Use                      | <input type="checkbox"/> Approved as Submitted     | <input type="checkbox"/> Submit ___ Copies for _____              |
| <input checked="" type="checkbox"/> As Requested           | <input type="checkbox"/> Returned for Correction   | <input type="checkbox"/> Resubmit ___ Copies for _____            |
| <input checked="" type="checkbox"/> For Review and Comment | <input type="checkbox"/> Returned after loan to us | <input checked="" type="checkbox"/> For Bids Due <u>9/23/2021</u> |

**COMMENTS:** Please review our proposal to in RFP 2021-007 Towne of Howie-In-The-Hills,  
Howie Pier Project.

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Thank you for your attention to the above items. If you have any questions, please feel free to call the office at (352)787-8168.

RCVD: \_\_\_\_\_

**SIGNED:**  
 Jeremy L. Myers  
 Project Manager/Signature Enterprises, Inc.





Ron DeSantis, Governor

Halsey Beshears, Secretary



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD**

THE BUILDING CONTRACTOR HEREIN IS CERTIFIED UNDER THE  
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

**MYERS, JEFFREY L**

SIGNATURE ENTERPRISES INC  
PO BOX 637  
FRUITLAND PK FL 34731-0637

**LICENSE NUMBER: CBC031998**

**EXPIRATION DATE: AUGUST 31, 2022**

Always verify licenses online at [MyFloridaLicense.com](http://MyFloridaLicense.com)



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



## Town of Astatula

Post Office Box 609  
Astatula, Florida 34705

Tel: (352) 742-1100 • Fax: (352) 742-1970

**FROM THE OFFICE OF THE MAYOR**

October 13, 2020

To Whom It May Concern,

On behalf of the Town of Astatula, it is my pleasure to recommend Signature Construction, Inc. for outstanding construction services. Their dedication and work ethics far exceeded our expectations. Their years of construction knowledge and vast industry partnerships help provide the Town with expertise in construction of our new community center. The trust built with Signature Construction rewarded the Town manyfold. It is my firm belief had it not been for Signature Construction, the Town would not have been able to realize our dream of this new facility.

Respectfully,

A handwritten signature in black ink, appearing to read "M. Mack".

Mitchell Mack, Mayor

Town of Astatula





July 9, 2018

To Whom It May Concern,

It has been my pleasure to work with Signature Construction on three projects. The first project was the construction of our branch in the Lake Deaton Plaza of The Villages. The construction process for that branch was extremely well managed and I was confident that I wanted to continue working with Signature Construction on future projects. Not only were these projects on budget and on time, Signature made what can typically be a stressful time a very enjoyable process.

Since the Lake Deaton branch, Signature Construction has built our Leesburg branch and completely remodeled an old building that became our Fruitland Park branch. These projects had extremely tight timeframes and Signature Construction handled them with ease.

I also have the pleasure of knowing Jeff and Sue Myers personally and they are truly lovely people. If you are considering hiring a contractor, I would strongly encourage you to use Signature Construction.

Sincerely,

A handwritten signature in blue ink that reads "Lindsey M. Blaise". The signature is written in a cursive, flowing style.

Lindsey M. Blaise  
President



February 7, 2020

To Whom it May Concern:

Signature Construction, Inc. ("Signature"), owned by Jeff and Susan Myers, has been a valued customer in good standing with RoMac Building Supply ("RoMac") since December 29, 1983, and the company has been exemplary in all aspects of their operation over the last 37 years. RoMac has sold and delivered construction building materials from the foundation to the rooftop to Signature jobs, and our company has found Jeff Myers and his team to have superior knowledge and information in all forms of construction—both residential and commercial.

Signature has always paid within our payment terms and we have a recorded high credit of \$121,737. Most importantly, Signature has a reputation of getting their construction projects completed on time and within budget.

Signature Construction, Inc. is one of RoMac Building Supply's oldest and most established customers, and I have no hesitation in recommending them for any construction project—large or small.

Sincerely,

A handwritten signature in blue ink, appearing to read "Donald G. Magruder", with a long horizontal flourish extending to the right.

Donald G. Magruder  
Chief Executive Officer

DM/rlb

# SOUTHWAY ELECTRIC COMPANY

PO Box 62  
Paisley, FL 32767

License: EC13007756  
Phone: (352) 551-1631  
Fax: (352) 669-7897

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845 Teague Trail, Suite 21  
Lady Lake, FL 32159

January 30, 2020  
To Whom It May Concern:

It is with great pleasure that I am recommending Signature Construction Company, Inc. to you. I am the Vice President of Southway Electric Company and have worked with them for over 5 years now. I have worked on many jobs large to small and everything in between in the residential and commercial industry.

Signature Construction's staff are professional, courteous and knowledgeable in all aspects of their trade. They are regarded as one of the industry leading contractors in the tri-county area (Lake, Sumter and Marion counties) with an impeccable reputation. They have proved to be the number 1 contractor we have worked with in the 12 years we have been in business.

I believe that Jeff & Sue Myers are nothing short of exemplary business owners. They are always prompt when paying invoices, which is no longer that common these days. They have been our best paying contractor ever since the first job we worked on for them.

I can and do recommend them to anyone looking for a great experienced contractor for all phases of construction. If you have any further questions, feel free to contact me at [joey@southwayec.com](mailto:joey@southwayec.com) and I'll be happy to answer any questions you have.

Sincerely,



Joey Kelly  
Vice President  
Southway Electric Company